

CURRICULUM VITAE — STEINAR VAGSTAD

(Updated January 2007)

PERSONAL INFORMATION

Date of birth: May 22, 1963
Civil Status: Married, 2 children
Citizenship: Norwegian
Address: Department of Economics, University of Bergen,
Herman Fossgt. 6, N-5015 Bergen, Norway.
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HIGHER EDUCATION

Cand. Mag. degree (Bachelor's degree), University of Bergen, 1984
subjects: mathematics, physics, informatics, statistics and economics.
Cand. Polit. degree (Master's degree), University of Bergen, 1987
subject: economics
specialization: agricultural economics
Dr. Polit. (equivalent of Ph.D.), University of Bergen, 1994
title of thesis: Five essays on incentives in public procurement
specialization: contract theory, regulation theory

PREVIOUS AND PRESENT POSITIONS

1987 – 1989: Research Fellow; Centre for Applied Research, The Norwegian School of
Economics and Business Administration
1989 - 1990: Researcher; Centre for Applied Research, The Norwegian School of Economics
and Business Administration
1990 -1993: Stipendiat (Research Fellow); Norwegian Research Council for Science and the
Humanities (NAVF)
1993 - 1994: Stipendiat (Research Fellow); LOS Centre, University of Bergen
1994 - 1997: Researcher, LOS Centre, University of Bergen
1997 - 2001: Associate Professor, Department of Economics, University of Bergen
2001 – : Professor, Department of Economics, University of Bergen
1998 – : Research Fellow ($\leq 20\%$), Center for Research in Economics and Business
Administration

RESEARCH VISITS

1992	1 year	Stanford University
1993	3 weeks	International Summer School on "The New Views on the Economics of the Firm", Wallerfangen/Saar
1993	2 weeks	Stanford University
1994	2 weeks	Center for Economic Studies (München)
1994	3 weeks	International Summer School on "The new economics of organizations", Wallerfangen/Saar
1995	2 weeks	CERGE-EI (Prague)
1995	3 weeks	University of Bonn
1995	2 weeks	Humboldt-Universität zu Berlin
1998	2 weeks	Freie Universität, Berlin
1999	4 weeks	Universidad Pompeu Fabra, Barcelona
1999	2 weeks	Freie Universität, Berlin
2001	3 weeks	Universidad de Alicante
2002	2 weeks	Albert-Ludwigs-Universität Freiburg
2003/2004	1 year	UC Berkeley

EXTERNAL PRESENTATIONS (since 1993)

- European Economic Association (EEA)*, Helsinki, August/September 1993: Investment observability and regulatory commitment.
- Workshop in Mathematical Economics/Game Theory*, København, January 1994: Information rent and technology choice in a regulated firm.
- EARIE*, Chania/Kreta, September 1994. Promoting fair competition in public procurement.
- EARIE*, Chania/Kreta, September 1994. Procurement auctions with entry of bidders.
- University of Bergen*, September 1994: Information and the holdup problem.
- Center for Economic Research and Graduate Education — Economic Institute (CERGE-EI)*, Prague, February 1995: Information and the holdup problem.
- University of Bonn*, April 1995: Procurement auctions with entry of bidders.
- University of Bonn*, April 1995: Information rent and the holdup problem: Is private information prior to investment valuable?
- EARIE*, Juan-les-Pins, Frankrike, September 1995: Information rent and technology choice in a regulated firm.
- University of Bergen*, October 1995: Centralization vs. decentralization: Does local information call for decentralized decision-making?
- Humboldt-Universität zu Berlin*, October 1995: Procurement auctions with entry of bidders.
- University of Bergen*, January 1996: Procurement auctions with entry of bidders.
- European Economic Association (EEA)*, Istanbul, August 1996: Procurement auctions with entry of bidders and Information rent and the hold-up problem: Is private information prior to investment valuable?
- Econometric Society European Meeting (ESEM)*, Istanbul, August 1996: Information rent and the hold-up problem: Is private information prior to investment valuable?
- EARIE*, Wien, September 1996: Investors facing opportunistic governments: Is it really

- good to “know the market” before investing?
- European Public Choice Society*, Prague, April 1997: Investors facing opportunistic governments: Is it really good to “know the market” before investing?
- Econometric Society European Meeting*, Toulouse, August 1997: Mommy tracks and public policy: Self-fulfilling prophecies and gender gaps in promotion.
- European Society of Population Economists*, Amsterdam, June 1998: Acquisition of household production skills: private incentives vs. efficiency.
- Econometric Society World Congress*, Seattle, August 2000: Consumer heterogeneity and pricing on a duopoly with switching costs.
- Econometric Society European Meeting (ESEM)*, Lausanne, August 2001: Should auctioneers supply early information to prospective bidders?
- CEPR Conference in Applied Industrial Organization*, Bergen, May 2002: Why is On-Net Traffic Cheaper than Off-Net Traffic?
- European Society of Population Economists*, Bilbao, June 2002: Double burdens and leisure gaps as effects of shorter working hours?
- EARIE*, Madrid, September 2002: On how size and composition of customer bases affect equilibrium in a duopoly with switching costs.
- UC Berkeley*, February 2004: Self-inflicted gender differences in pay?
- HECER (Helsinki Center for Economic Research)*, December 2004: “Should auctioneers supply early information for prospective bidders?”

PUBLICATIONS

Monographies

1. Økologisk jordbruk og jordbrukspolitiske målsettingar, Master’s thesis, Department of Economics, University of Bergen, 1987.
2. Five essays on incentives in procurement contracting, Dissertations in Economics no. 4, Department of Economics, University of Bergen, 1994.

International publications

3. “Promoting fair competition in public procurement,” *Journal of Public Economics*, Vol. 58 (1995), pp. 283-307.
4. “Information rent and technology choice in a regulated firm,” in Picot, A. and E. Schlicht (Eds.): Firms, Markets, and Contracts — Contributions to Neo-Institutional Economics, Corrected 2nd printing, Physica-Verlag, 1997.
5. "Investors facing opportunistic governments: Is it really good to “know the market” before investing?" [with Michaela Erbenová, CERGE-EI, Prague], *Scandinavian Journal of Economics*, forthcoming.
6. “Centralized vs. decentralized procurement: Does local information call for decentralized decision-making?” *International Journal of Industrial Organization*, 18, 2000, 949-963.
7. "Procurement auctions with entry of bidders" [with Egil Kjerstad, SNF], *International Journal of Industrial Organization* 18, 2000, 1243-1257.
8. "On private incentives to acquire household skills," *Journal of Population Economics*, 14, 2001, 301-312.
9. Consumer heterogeneity, incomplete information and pricing in a duopoly with switching

- costs. *Information Economics and Policy*, 5(3): 384-401, 2003 [with Tommy Staahl Gabrielsen, University of Bergen].
10. "On how size and composition of customer bases affect equilibrium in a duopoly with switching costs." *Review of Economic Design*, 9: 59-71, 2004 [with Tommy Gabrielsen].
 11. "Education and completed fertility in Norway." In Gustafsson, Siv; Kalwij, Adriaan (Eds.) *Education and Postponement of Maternity*, European Studies of Population, Vol.15. Springer Verlag, 2006 [with Øivind Anti Nilsen and Ghazala Naz].
 12. "Should auctioneers supply early information for prospective bidders?" *International Journal of Industrial Organization*, forthcoming.
 13. "Why is on-net traffic cheaper than off-net traffic? Access markup as a collusive device?" (with Tommy Gabrielsen). *European Economic Review*, forthcoming.

Working papers (in English)

14. "Judo Economics in the Norwegian Cement Market: The entrant as a Puppy Dog" [with Lars Sørgard]. Working Paper no. 69'89, Centre for Applied Research, The Norwegian School of Economics and Business Administration, Bergen.
15. "The incumbent's choice of technology: An illustration from the Norwegian cement market" [with Lars Sørgard]. Working Paper no. 0993, Department of Economics, University of Bergen. An earlier version is printed as Chapter 6 in Lars Sørgard's Ph.D. dissertation (defended at the Norwegian School of Economics and Business Administration, 1993).
16. "Interconnection in Norwegian telecommunication: Competition or cooperation?" [with Tommy Staahl Gabrielsen], Mimeo, University of Bergen.
17. "Mommy tracks and public policy: On self-fulfilling prophecies and gender gaps in promotion" [with Kjell Erik Lommerud, UiB], Working Paper 06/2000, Department of Economics, University of Bergen. Invited second resubmission, *Journal of Labor Economics*.
18. "Playing monopoly with the government: Time inconsistency of protectionist programs revisited." Mimeo, University of Bergen.
19. "Socially sanctioned gender roles and investment in domestic skills," Mimeo, University of Bergen.
20. "Price discrimination with uncertain consumers," Mimeo, University of Bergen.

Publications in Norwegian

21. "Næringsstøtte og skjerming i jordbruket", [med Rolf Brunstad og Erling Vårdal]. Vedlegg til NOU 21:1988.
22. "Ein modell for optimal jordbruksproduksjon i Norge", [med Rolf Brunstad, Erling Vårdal og Berit Tennbakk]. Rapport no. 24'88, Senter for Anvendt forskning, NHH.
23. "STEINGRUNN - Ein modell for optimalt valg av jordbruksteknologi", Arbeidsnotat no. 33'90, Senter for Anvendt Forskning, NHH.
24. "Importregulering, priser og velferd", i *Markedsstruktur, priser og konkurransepolitikk*, Rapport no. 1'89, Senter for Anvendt Forskning, NHH.
25. "Markedet for bygningsisolasjon", i *Markedsstruktur, priser og konkurransepolitikk*, Rapport no. 1'89, Senter for Anvendt Forskning, NHH.
26. "Numerisk modellering av duopollikevekter", Arbeidsnotat no. 61'89, Senter for Anvendt Forskning, NHH.

27. "Optimale tiltak mot forureining frå fossile brensel", Arbeidsnotat no. 67'89, Senter for Anvendt forskning, NHH.
28. "RAMP - En modell for regionale arbeidsmarkedsprognoser anvendt på et norsk fylke", [med Helge Alvin Rosfjord], Rapport no. 23'90, Senter for Anvendt Forskning, NHH.
29. "Insentiv i vidaregåande skule", Essay til heimeeksamen i kurset "Incomplete contracts and control: Industrial structure and the firm", NHH 1991.
30. "Ufullstendige kontrakter og vertikal integrasjon", Essay til heimeeksamen i kurset "Incomplete contracts and control: Industrial structure and the firm", NHH 1991.
31. "Reguleringsteori - om metode og sentrale føresetnader", Obligatorisk essay i vitskapsteori, Universitetet i Bergen, 1991.
32. "Regionalpolitikk og insentivproblem", *Sosialøkonomen* Vol. 49 (1995), nr. 3, s.18-24.
33. "Effektive offentlege innkjøp - kva kan vi lære av økonomisk teori?" LOS-notat 9707, LOS-senteret, Bergen.
34. "Næringspolitikk," i A.L. Fimreite: Forskerblikk på Norge. Tano-Aschehoug, 1997.
35. "Økonomisk politikk og organisering," i A.L. Fimreite: Forskerblikk på Norge. Tano-Aschehoug, 1997.
36. "Frivillighet i samtrafikkavtaler," [med Egil Kjerstad] SNF-rapport 63/97, Bergen.
37. "Auksjonsteori og offentlig politikk," i G. Torsvik (Red.): Informasjonsproblem og økonomisk organisering, Fagbokforlaget, 1998.
38. "Konkurransereformer i telesektoren: Hvordan rasjonalisere observert atferd?" [med Tommy Gabrielsen] SNF-rapport 65/98, 1998.
39. "Verdiskapende samtrafikkavtaler: Prising av samtrafikk" [med Trond Bjørnenak og Tommy Gabrielsen], SNF-rapport ISBN: 82-7296-874-6.
40. "Problemstillinger for videre forskning på prising av teletjenester" [med Kenneth Fjell, Øystein Foros, Tommy Gabrielsen og Kåre Petter Hagen], SNF-rapport ISBN: 82-7296-978-5, 1999.
41. "Prising av teletjenester." I: Ulset, Svein, red. Fra summetone til informasjonsportal. Bergen: Fagbokforlaget; 2001. s. 123-147 [med Tommy Gabrielsen].